

Employer Solutions: Lowering Employer Health Plan Costs with Care Management Expertise

In an effort to reduce rising employee health plan costs, Catholic Health Initiatives (CHI) engaged KentuckyOne Health Partners (KHP) to find solutions for a number of challenge areas, including pharmacy spend, hospital readmissions, length of stay, and overall costs. **Now in year 4 of the partnership, CHI has realized over \$7 million in savings.**

Give KHP a call to learn about our innovative care management strategy and how our employer solutions can help your company lower costs.

Following a review of the company's more than 20,000 health plan beneficiaries, key performance metrics were established and a care management strategy was created.

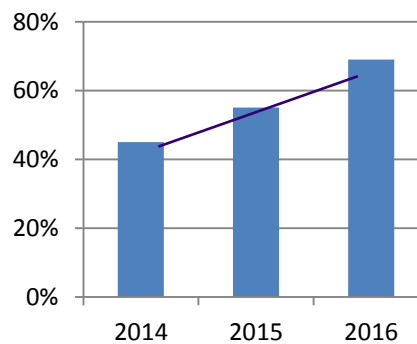
KHP's highly skilled **care management team**, including specially trained **RN health coaches, social workers** and **pharmacists**, got to work.

Through KHP's innovative **information system**, care managers were able to provide outreach and education to get results.

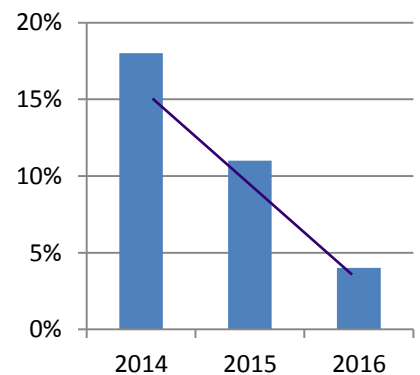
Results to date include:

- Reduced RX Spend
- Increased % Generic Scripts
- Lowered % Readmits
- Lowered ALOS
- Increase % Mammography Screenings

**Mammography
% Screened**



Readmissions Reduction



KentuckyOne Health Partners

KentuckyOne Health®

201 Abraham Flexner Way
Louisville, KY 40202

844.804.8725

KentuckyOneHealthPartners.org



KentuckyOne HealthPartners is the largest clinically integrated network in Kentucky. Just recently, we've become a Next Generation ACO, and Advanced Alternative Payment Model (A-APM) and achieved CAPG's "Elite" 5-Star status. We've also been recognized among Modern Healthcare's Top 15 and Becker's Top 100 ACO's.

In partnership with KentuckyOne Health's Workplace Care, our expertise includes:

- Access to Care
- Corporate Health & Wellness
- Occupational Medicine
- Behavioral Health
- Total Medical Spend Management/Care Coordination
- Benefits Design

Contract Types Offered:

- PM/PM
- Performance Improvement Medical Spend
- Total Medical Spend
- Episodes of Care
- Disease Management
- Upside/Downside Risk

KentuckyOne Health Partners By The Numbers:

- 115,000 managed lives
- 2,000 physicians and APCs
- 100 provider organizations
- 50 post acute organizations

Annual Medical Spend Management	Managed Lives	Performance
Medicare (CMS ACO)	27,000	\$18M savings
Commercial (CHI Medical Plan)	20,000	\$4M savings
Medicare Advantage	12,000	\$0.8M savings
Major Joint Episodes	1,000	\$2M savings

90 Day Episode Program (Hips and Knees)

Exclusive KY provider for both CMS and State of KY Employees

Hospital LOS	(50)%	Quality Scores	+ 20%
SNF LOS	(33)%	Patient Satisfaction	+ 12%
Readmissions	(50)%	\$ Savings per Episode	+ 9%



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